

Ken Cook started his career in Manufacturing. Knowing the importance of a college education, he found a company that would help pay for his Bachelor degree. Only trade-off, weekend graveyard was the only shift available. Over a few short years, he worked his way up to Plant Manager and graduated with his Bachelor of Economics from University of San Francisco. He soon realized an MBA would help propel him to the next level. In 15 months he completed his Masters in Management from Golden Gate University. He stayed a total of 13 years in Manufacturing Management. This helped him operate a company on a 10% gross margin, net 6% margin. He soon realized his true passion was and always had been in sales and servant leadership. In 2004, he founded Mountain Sage Realty. In 2 short years, he had grown this Real Estate Company to 5 offices in Arizona and 175 agents. After feeling he had conquered the Real Estate Industry, he still felt something missing. His passion to help those around him grow, and gain those aha moments. He moved into the Education Industry. He knew to learn the industry he had to start at the bottom and work his way up; and he did. Over the past 11 years, he learned and served with some of the biggest universities: University of Phoenix, South University, and HotChalk. After helping HotChalk to become one of the biggest 3<sup>rd</sup> party education servicers, he realized that he need to move back the university level to really make an impact. He found what had been missing, a University that truly helped student stay out of debt, earn a great education, and be a part of a dynamic management team that truly serves.

The Aspen Group has been were Ken has been able to make a huge impact through Team Driven results. Through Servant Leadership from Ken and others, United States University and Aspen University has been able to reach new levels of student success. With an entrepreneurial foresight he asks one question before he does anything: "How will this benefit our Team and/or Students?"

Ken passionately jumps into each day with one thought: "Success of others is the greatest success anyone can ever achieve."

Ken has shared his success with his wife, Donna. Between the two, they have seven amazing children. With the support of his family, Team, and friends, he will start the pursuit of his Doctorate in Education.