

WE CAN INCREASE YOUR EXPORT SALES!

Worried about buyer nonpayment? Want to enter new foreign markets or expand your sales in existing ones? Need help with buyer financing or accessing additional credit? The Export-Import Bank of the U.S. (EXIM)—America's official export credit agency—empowers your company to fight for and win more international sales.

At EXIM, we know competing in foreign markets is challenging and risky. That's why our products are designed to take the worry out of exporting and give you the competitive edge to win more sales. With our export credit insurance and lender loan guarantees, we can assume the commercial and political risks that the private sector is unable or unwilling to accept. This peace of mind will keep your focus where it belongs—on creating and selling "Made-in-the-USA" quality goods and services.

EXPORT CREDIT INSURANCE extends credit, protects against buyer nonpayment, and improves your cash flow.

Benefits:

- Minimizes political and commercial risks of buyer nonpayment (up to 95 percent)
- Lets you extend attractive "open account" credit terms to customers (up to 360 days)
- Increases your company's borrowing capacity by assigning your foreign receivables to lenders
- Covers one buyer or your entire portfolio

TERM FINANCING supports international buyers in purchasing your capital goods or services.

Benefits:

- Eliminates the risk of buyer nonpayment
- Extends repayment terms (up to five years) to customers at competitive rates
- Increases your competitiveness by offering financing support to your buyers

WORKING CAPITAL GUARANTEE provides credit lines to small and medium-sized U.S. exporters for producing its goods or services.

Benefits:

- Makes funds available to fulfill your sales orders
- Turns your inventory and accounts receivable into eligible collateral for your lender
- Covers standby letters of credit used as performance or bid bonds
- Provides expedited application turnaround by the lender

NEXT STEP: EXIM's export finance regional directors are ready to answer your questions and expedite your EXIM application.

800.565.3946 [EXIM]
exim.gov/what-we-do



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