

## Grow exports sales with confidence!

EXIM Bank empowers exporters of U.S. goods and services to win sales that otherwise would go to its foreign competitors. As the official export credit agency of the United States, we provide financial support to ensure a level playing field for U.S. exporters competing in the intense global marketplace.

Whether a small business needs working capital to fulfill sales orders, protection against buyer nonpayment or the ability to extend credit to buyers, EXIM has a solution. In fact, small business transactions represent nearly 90 percent of all transactions. No deal is too small for the Bank and we provide support in more than 180 countries.

## EXIM SOLUTIONS IN A SNAPSHOT



### Nonpayment Protection

EXIM export credit insurance provides payment coverage for both commercial and political risks (up to 95 percent). Local businesses can count on EXIM to protect their export sales to a single buyer or its entire foreign portfolio.



### Extend Credit

The insurance also empowers exporters to offer competitive "open account" terms to its buyers instead of requiring them to pay cash-in-advance or secure costly letters of credit.



### Working Capital

An EXIM guaranteed credit line provides the vital funds businesses need to fulfill their new sales orders. These funds can be used to purchase finished products, raw materials, and equipment as well as cover labor and overhead costs. This credit line may even cover standby letters of credit used as performance or bid bonds.



### Term Financing

EXIM's 100 percent loan guarantees give lenders the assurance to provide loans to foreign buyers. With this support, the buyer can obtain competitive financing and longer repayment terms to buy U.S. capital goods and services.

**NEXT STEP:** Contact EXIM's export finance regional directors to answer your questions and expedite your EXIM application.

800.565.3946 [EXIM]  
[exim.gov/what-we-do](http://exim.gov/what-we-do)



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