

# **Build Ties to Canada's Business Capital**

MAPLE Business Council<sup>®</sup> is organizing a special two-day delegation to Toronto, Ontario, Canada for businesses, investors, exporters and service providers to get a turnkey overview of Canada's largest market (4th largest in North America).

# **Delegate Benefits**

# MEET LEADING BUSINESS AND GOVERNMENT ORGANIZATIONS IN TORONTO

through private briefings leveraging the MAPLE Business Council 'calling card' for a deeper understanding of initiatives in the Greater Toronto region.

#### **EXPAND BUSINESS NETWORK IN TORONTO**

through a MAPLE cross-border networking reception with area executives, government officials and academia.

### TARGETED BRAND VISIBILITY

with the Greater Toronto business community either as a delegate or delegate/sponsor.

### **INCREASED AWARENESS AND KNOWLEDGE**

of the Southern California market within Toronto through MAPLE outreach and networking reception/SoCal panel discussion.

# **Delegation Agenda**

Delegates will be meeting with leading innovation, government and enterprise organizations in Toronto for private briefings.

We are currently booking appointments with leading organizations in the following sectors\*:

SECTORS	ORGANIZATION
Life Sciences	JLabs, MaRS Toronto Rehabilitation Institute
Digital Media	Ryerson DMZ
Banking	Royal Bank of Canada
Consulting	EY Canada
City of Toronto	Mayor's Office
Provincial / Federal	Economic Development
US Government	Dept of Commerce

<sup>\*</sup> subject to change

## **Cross-Border Networking Reception**

SEPTEMBER 21, 5:00 - 8:00PM





MAPLE will be hosting an evening cross-border reception on Sept. 21st for delegates to network with business, government and academia leaders from across Toronto. The reception may include a panel discussion on Southern California with representatives from economic development organizations.

## **Dates**

**SEPTEMBER 21 - 22, 2017** 

Delegates should plan to arrive in Toronto on Sept. 20th and depart no sooner than 8pm on Friday Sept 22nd. Option to enjoy Toronto for weekend at delegate expense.

## **Registration Deadline**

**AUGUST 21. 2017** 

Requests to attend after August 21, 2017 will be considered if space and scheduling permit.

## **Delegate Costs**

**\$1500 USD** for up to two representatives **\$500 USD** for each additional delegate

\*Includes lunch on briefing days and drinks / appetizers at the evening networking reception. Expenses for travel, lodging and all other meals will be the responsibility of the delegate.

## **DISCOUNTED AIR TRAVEL**

with Air Canada from LAX

#### DISCOUNTED HOTEL ACCOMMODATIONS

at Fairmont Hotels in Toronto

# Sponsorship Opportunity

\$1000 USD

A limited number of sponsorship opportunities are available for pre/post delegation visibility and recognition at the networking reception.

## Who Should Apply?

Southern California companies interested in learning more about exporting to Canada especially those who have identified Toronto as a key market. Companies interested in investment opportunities in Canada. Service providers, consultants and industry professionals who support a cross-border client base.

## For More Information

### **STEPHEN ARMSTRONG**

CoFounder - MAPLE Business Council 714.878.5427 stephen@maplesocal.com

#### **ROBERT KELLE**

CoFounder - MAPLE Business Council 714.717.5827 rob@maplesocal.com

# Thank You to Our Partners & Sponsors







